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Private Client Tax: China

6 CPD HOURS

Unlocking the opportunities in the Chinese private wealth market

Thursday 26 April 2012
Central London

Discover the opportunities for UK private client practitioners in China and practical solutions for Chinese HNWIs including:

- Overview of the tax and regulatory regime and a profile of private wealth in the PRC
- The purchase, sale and structuring of real estate for Chinese HNWIs in the UK
- Inbound and outbound investment between the UK and China
- Immigration and visa issues for Chinese nationals residing in the UK

Chaired by:
Clive Mackintosh, Partner, Head of Private Client Tax, PwC

Speakers include:
- **Hakan Cortelek,** Partner, Henley & Partners
- **Ashley Crossley,** Partner, Baker & McKenzie
- **Mike Curran,** Director, International Entrepreneurs, PwC
- **John Forbes,** Real Estate Partner, PwC
- **Katherine Liu,** Head of China Advisory Services for UK and Europe Region, BDO
- **Mark Pearce,** Senior Associate, Baker & McKenzie
- **Thalej Vasishta,** Managing Director, Solicitor, Paragon Law
- **John Wong,** Partner, Head of Private Client Tax, PwC (China/Hong Kong)
- **Josh Wong,** Partner, China Desk, DLA Piper
- **Michelle Zhang,** Director, Head of China Desk, DTZ
- **Richard Frimston,** Partner, Russell-Cooke
- **Jack Yu,** Managing Director, Yingke UK
- **Terence Pay,** Head of Tax, Verfides

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www.conferencesandtraining.com/private-client-china

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Private Client Tax: China

Why attend this conference?

The People's Republic of China (PRC) is growing faster than any other state in the world to become the primary economic powerhouse of the 21st Century. With this growth, the number of HNWIs is projected to rise to over 600,000 in 2012, nearly twice as many as in 2008. Despite this, the private wealth market in the PRC is still embryonic, shrouded in uncertainty and relatively untouched by UK firms, representing a huge missed opportunity for advisors.

Discover how you can capitalise on this expanding market by attending Tolley's inaugural **Private Client Tax: China** conference. Leading advisors from the UK and Far East will provide inside knowledge on private wealth in China, and guide you through the intricacies of conducting business in the PRC. Subjects discussed will include:

- A comprehensive overview of the make-up of private wealth in China and **details of the tax and regulatory regime to help you know your customer**
- The legal and **tax implications of purchase, sale and investment** in UK property for Chinese HNWIs
- A focus on the opportunities for UK firms in the area, how to conduct business and **how to overcome the cultural and linguistic barriers**
- **Chinese use of OFCs** such as Singapore, BVI and Hong Kong and the growing acceptance of trusts for Chinese clients
- The various visas applicable to Chinese HNWIs in the UK and other **common immigration issues**

Who will you meet?

This conference is specifically tailored to provide you with a comprehensive understanding of the emerging private wealth market in China and how to conduct business in the PRC. The event will bring together:

- **Tax Accountants**
- **Consultants and Financial Advisers**
- **Wealth Managers**
- **Private Client Lawyers**
- **Trustees and Fiduciaries**
- **Private Bankers**

Quotes from previous Private Client Tax series delegates:

'Very technical, relevant and useful. One of the best conferences I have attended'

Prapa Pearce, RBC Jersey

'Excellent content delivered in a concise and user friendly format'

Simon Voisin, Andium Trust Company Ltd

'Very informative, excellent course notes and networking opportunities'

David Hearse, Praxis Fiduciaries Ltd

Tolley Private Client Tax series

The Tolley Private Client Tax series will guide delegates through the specific developments in tax planning for foreign domiciles and resident HNWIs in the UK. Throughout 2012 we will feature the following events:

- **Private Client Tax: US; 22 February 2012; Central London**
- **Private Client Tax: Russia; Central London**
- **Private Client Tax: Latin America; Central London**
- **Private Client Tax: Africa; Central London**

To learn more about the series or to register your interest please email jon.kinash@lexisnexis.co.uk

Sponsorship Opportunities

Promote your brand, showcase your expertise and meet new clients. Various sponsorship opportunities are available at the event. For more information contact **Ami Shah** on **020 7400 2501** or email **ami.shah@lexisnexis.co.uk**

Pre-Conference Networking

All our delegates will be able to take advantage of our pre-conference online networking. Our system, Leebug, allows you to connect with other delegates, discuss and debate the issues, set up meetings and submit questions for the panels.

Programme

Thursday 26 April 2012

09.00 Registration and coffee

09.30 Chairman's Introduction

Clive Mackintosh, Partner, Head of Private Client Tax, PwC

09.40 The business and regulatory environment in the PRC

Panel Session

- Chinese language and cultural issues in business
- Personal and business taxation in China
- Communication with the Chinese Government
- Currency controls and other financial issues

Mike Curran, Director, International Entrepreneurs, PwC

Katherine Liu, Head of China Advisory Services for UK and Europe Region, BDO

Josh Wong, Partner, China Desk, DLA Piper

10.25 Networking break

10.45 KYC: Profile of Chinese HNWIs and entrepreneurs

- Source and make-up of private wealth in China
- The entrepreneur in China
- Opportunities for UK wealth advisory services in China

John Wong, Partner, Head of Private Client Tax, PwC (China/Hong Kong)

11.35 Succession issues for PRC clients

- How does family wealth pass in China?
- Key considerations in family succession
- Business succession in the PRC

Richard Frimston, Partner, Russell-Cooke

Jack Yu, Managing Director, Yingke UK

12.20 Q&A session

12.35 Lunch

13.35 PRC/UK investment and business issues

- Investment opportunities with the PRC
- Extracting assets from the PRC
- Trusts and corporate structuring
- Future development

Ashley Crossley, Partner, Baker & McKenzie

Mark Pearce, Senior Associate, Baker & McKenzie

14.20 Immigration routes to the UK

A discussion of the key immigration routes available to Chinese HNWI coming to the UK to set up business or represent a Chinese company in the UK; how Chinese investors in the UK can benefit from obtaining UK residency; and the benefits in recruiting Chinese nationals to work in the UK to act as a bridge between the UK Company and clients in China. Coverage will include:

- Entrepreneur Visa
- Investor Visa
- The Sole Representative Visa
- Business Visitors Visa
- Tier 2 Sponsorship

Hakan Cortelek, Partner, Henley & Partners

Thalej Vasishta, Managing Director, Solicitor, Paragon Law

15.05 Q&A Session

15.20 Networking break

15.40 Purchase of real estate in the UK for Chinese HNWI

- The UK market for Chinese investment
- Tax implications of real estate purchasing, sale and investment
- Property finance and holding structures
- Direct or indirect investment?

John Forbes, Real Estate Partner, PwC

Michelle Zhang, Director, Head of China Desk, DTZ

16.25 Offshore and international structuring opportunities for the PRC

- Singapore and Hong Kong wealth structures
- Use of BVI by Chinese nationals
- Use and acceptance of trusts and foundations by PRC clients

Terence Pay, Head of Tax, Verfides

17.10 Q&A session

17.25 Chairman's closing remarks

17.30 Drinks reception

Registration

Private Client Tax: China

Thursday 26 April 2012

Central London

Your priority booking code is:

WEB

You will need to quote this code to claim your early booking discount*

*The early booking discounts are only available when you register by the dates stated below.

Payment details

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1st delegate details

Name

Job title

Email

(Please note we may need to send you information on venue changes by email)

Tel

Additional requirements

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Job title

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Sponsorship and exhibition opportunities

Enhance your brand and meet new clients

Take this excellent opportunity to position your organisation at the forefront of the market. This conference will provide an excellent platform to raise your organisation's profile in front of key industry participants and showcase your expertise and services as the pre-eminent organisation in the field.

To find out more about the range of opportunities available, please contact **Ami Shah** on **020 7400 2501** or email **ami.shah@lexisnexis.co.uk**

Forthcoming Events

Should you require any further information on any of the events below, please tick the appropriate box and return to LexisNexis.

☐ Private Client Tax: US, 22 February 2012, Central London

☐ Private Client Tax Planning, 15 March 2012, Central London

☐ International Tax and Trust Congress, 21-22 March 2012, Barbados

Visit www.confernecesandtraining.com/tax for more details

You can still benefit from the day's event if you can't make it!

Naturally, nothing matches the experience of coming to the conference, but if you really can't make it, you can still benefit by ordering a set of course papers. Available for £250, this will give you a permanent record of the subjects covered, which you can share with your colleagues.
To order call on 020 7347 3574 or return the booking form.

Conference papers now also available on USB stick!
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Administration

VENUE
Central London

FEE
Your one-day fee includes attendance, refreshments, lunch and course documentation. Full payment, including VAT must be received prior to the conference. Please post a cheque for the full amount with your completed registration form or tick the payment by credit card box and we will call you to obtain card details. Once payment has been received a VAT invoice/receipt will be issued.

OUR CONFIRMATION OF YOUR BOOKING
All bookings will be acknowledged in writing within five working days of receipt and joining instructions (final conference details and a venue location map) will be emailed to delegates approximately two weeks before the event. Please telephone the Bookings Enquiries line immediately:

- if you have not received written acknowledgement of your booking within 7 days of sending it by fax, post or email or
- if you have not received your joining instructions five days before the event

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Quote the code VHLEX at the time of booking.

ADDITIONAL REQUIREMENTS
LexisNexis Conferences would like to ensure that all delegates can participate fully at our events. If you have any additional requirements, eg, wheelchair access, large print documentation or an induction loop, or if you have any particular dietary requirements please let us know on the adjacent form.

☐ Please call me to discuss my requirements in more detail.

CERTIFICATE OF ATTENDANCE
A certificate of attendance is available on request, following your attendance at this conference, as a record of your training and development.

DOCUMENTATION SALE
Your notes will be dispatched within five working days after the event. Please call us if you do not receive your notes by two weeks after the event.

CANCELLATIONS
A refund of fees will be made only for cancellations received in writing at least 14 days before the event (less a 25% cancellation fee to cover administration costs). No refunds will be made for cancellations received within 14 days of the event and failure to attend after confirming a booking will be subject to the same terms. We regret that the transfer of a booking to another event cannot be made but a substitute delegate will be accepted at any time before the event.

This programme is correct at the time of going to press. However, we reserve the right to alter or cancel the programme due to circumstances beyond our control.

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